

# INDIAN RAILWAY CATERING & TOURISM CORPORATION LTD. CIN -L74899DL1999GOI101707

website www.irctc.com;www.tenderwizard.com; e-mail info@irctc.com

# **E- LIMITED TENDER DOCUMENT**

# E-LIMITED TENDER No. IRCTC/RNP/BILASPUR/LOGISTICS/2022 dated 17.05.2022

# E- Limited Tender for selection of agency (s) for transportation and CFA services of 'Rail Neer' Packaged Drinking Water produced at Rail Neer Plant, Bilaspur (CG) for a period of six months

Last Date and Time of <b>Submission</b>	:	24-05-2022 by 12:00 hrs.
Date and Time of <b>Opening</b> of E- Limited Tender	:	24-05-2022 at 12:30 hrs.
Place of Opening of E- Limited Tenders	:	IRCTC Ltd, 9-1-129/1/102, 1 <sup>st</sup> Floor, Oxford Plaza, Sarojini Devi Road, Secunderabad-500003
Address for Communication	:	IRCTC, Rail Neer Plant ,PLOT NO : 22 & 23, SECTOR- B, SIRGITTI INDUSTRIAL AREA, BILASPUR, CG- 495004
Earnest Money Deposit	:	Rs.39,203/- for Block-A, Rs.23,011/- for Block-B & Rs.1,56,017/- for Block-C
Total Value of E- Limited Tender	:	Rs.15,68,124/- for Block-A, Rs.9,20,430/- for Block-B & Rs.62,40,670/- for Block-C.
Tender Price	•	Nil, being E- Limited Tender

### **DISCLAIMER**

- The information contained in this Bid document or subsequently provided to the Bidder(s), whether verbally or in documentary form by or on behalf of the IRCTC or any of their employees or advisors, is provided to the Bidder(s) on the terms and conditions set out in this Bid Document or any other terms and conditions subject to which information is provided.
- This request for Bid document is not an agreement and is not an offer or invitation by IRCTC to any party other than (Bidders) the applicants who are qualified to submit their proposals to IRCTC.
- The objective of the Bid document is to provide the prospective Bidder(s) with all the relevant information to assist the formulation of proposals or Bids.
- The Bid document may not be apposite for all persons interested in bidding as it is not possible for the IRCTC or any of their employees or advisors to take into consideration the financial and investment objectives, financial situation as well as specific needs of each party who reads or uses this Bid document.
- The prospective bidders should conduct detailed analysis and study for authenticating the accuracy and completeness of the information provided in the Bid document and wherever necessary obtains independent opinion from appropriate sources.
- The IRCTC, their employees and advisors make no representation or warranty and shall incur no liability under any law, statue, rules or regulations about the accuracy, reliability or completeness of the bid document.
- The IRCTC may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this Bid document.

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#### <u>Section 1 – Notice Inviting E- Limited Tender</u>

#### 1 Company Background

Indian Railways Catering and Tourism Corporations Ltd. (IRCTC) is supplying packaged drinking water "Rail Neer" to most of the Railway stations in South East Central Railway, East Coast Railway, South Eastern Railway from its Rail Neer plant located in Bilaspur(CG).

IRCTC invites bid to select Agency (s) for transportation and Carrying and Forwarding services of 'Rail Neer' Packaged Drinking Water from Rail Neer Plant Bilaspur (CG) to the various stations of following Divisions/Blocks for a period of six months through Single stage E- Limited Tender:-

Block	Division	Station	Shortest distance between Rail Neer Plant, Bilaspur and Station in KM	Station wise approx demand per day in cartons	Estimated Value - 06 months (180 days) for CFA & transportation	Security Deposit (In Rs.)	EMD (In Rs.)	Advance deposit to IRCTC
		Bilaspur	15	400	876240			
		Champa	69	70	162918	3% of	2.5% of	The agency shall deposit the
Α	BSP	Korba	90	40	99144	the contract	the contract	value of goods @ Rs.
		Raigarh	159	70	198702	value	value	120/126/- per carton to IRCTC before loading of each
		Anuppur	166	80	231120			consignment at Plant
		Total		660	1568124		39203	
Block	Division	Station	Shortest distance between Rail Neer Plant, Bilaspur and Station in KM	Station wise approx demand per day in cartons	Estimated Value - 06 months (180 days) for CFA & transportation	Security Deposit (In Rs.)	EMD (In Rs.)	Advance deposit to IRCTC
		Rajnandgaon	179	30	92124			
		Raipur	112	200	545040	201 - 6	2 50/ - 5	
	R &	Durg	147	50	148860	3% of the	2.5% of the	The agency shall denosit the
-		0		1	i	contract		The agency shall deposit the value of goods @ Rs.
В	NGP of	Bhatpara	49	30	68364			
В		U U	49 80	30 15	68364 37422	value	value	120/126/- per carton to
В	NGP of	Bhatpara	-					

Block	Division	Station	Shortest distance between Rail Neer Plant, Bilaspur and Station in KM	Station wise approx demand per day in cartons	Estimated Value - 06 months (180 days) for CFA & transportation	Security Deposit (In Rs.)	EMD (In Rs.)	Advance deposit to IRCTC
	CKP of SER	Jharsuguda	243	150	527310			
		Rourkela	364	120	526392	3% of the contract value	2.5% of the contract value	
	SBP of ECoR	Titlagarh	296	48	187056			
с		Sambalpur	253	48	172195			
		Bhubaneswar	540	450	2544210			The agency shall deposit the value of goods @ Rs. 120/126/- per carton to IRCTC before loading of each
	KUR of	Puri	569	310	1817406			
	ECoR	Cuttack	516	55	301455			
		Khurda Road	517	30	164646			consignment at Plant
		Total		1211	6240670		156017	
	_							
		Grand Total		2206	8729224		218231	

**2.** <u>Cash basis sales:</u> The agency shall distribute Rail Neer (1 liter) Packaged Drinking Water (PDW) in cartons (12 bottles per carton) to the following catering units and collect payment through Cash/DD/NEFT/RTGS from the licensees/vendors on delivery at the supply rate of Rs 120 /126 per carton **or** as per supply rates determined by IRCTC from time to time.

- a) Railway managed licensee units (Static / Mobile)
- b) IRCTC managed licensee units (Static / Mobile)
- c) Non Railway Catering units.
- d) Any other unit decided by IRCTC.

Considering the emphasis on digitalization of payments, the agency may adopt electronic mode of collection from the catering units through swipe machines (Credit / Debit Cards) etc.

- 3. <u>Non-cash basis sales</u> The agency shall distribute Rail Neer packaged Drinking Water in cartons to the following catering units for which the agency is <u>not required</u> to collect the amount on delivery from the licensees/ vendors (the licensee will make payment to IRCTC directly through RTGS/NEFT or any other electronic mode).
  - a) IRCTC managed departmental units (Static / Mobile)
  - b) IRCTC departmentally managed premier service trains
  - c) Railway managed departmental units (Static / Mobile)
  - d) Railway managed licensee premier service trains
  - e) Any other unit decided by IRCTC.

In non-cash sales, CFA will not be responsible for any late payment and thus not add to his outstanding amount. **Note:** 

- Premier Service trains are Rajdhani/Shatabdi/Duronto/Suvidha trains etc., wherein the costs of Food/PDW are included in the train fare.
- IRCTC may also advise the agency to resort to Cash basis sales for supply to IRCTC licensed out premier service trains as per requirements from time to time.
- The average of Stock transfer and Cash Sales may vary any time in case of any policy change or due to operational feasibility.
- The estimated demand of 2206 cartons per day at various stations as detailed above is subject to variations on the basis of opening / closure of static units, attachment/ detachment of pantry cars to mobile units, increase/ decrease in footfalls at stations / trains, seasonal fluctuations, commissioning of new plants and other circumstances which are beyond the control of IRCTC.

- 4. **Approximate 2206 cartons** have to be transported and distributed every day. Out of 2206 cartons of Rail Neer per day, 90 % cartons (1985 cartons) shall be distributed to licensees/vendors on cash basis and 10% cartons (221 cartons) shall be distributed to the licensees/vendors on Non-cash basis (Stock Transfer). This percentage may vary in future as per requirement.
- 5. Payment of Earnest Money Deposit (EMD) as indicated against each Block (s).
- 6. It may be noted that there is no provision of issue of E-tender document by post, in hard copy.
- 7. <u>Date & Time of Bid Submission & Opening:</u> Last Date and time of submission of E- Limited Tender form: **24.05.2022 up to 12:00 hrs**.
  - Date and Time of the opening of the bid is 24.05.2022 at 12:30 hrs.
- 8. This E- Limited Tender consists of **Single Bid only**. The Bids should be submitted in E- Limited Tender format.
- 9. The E-Tender shall remain open for acceptance for **30 days** from the date of opening of E- Limited Tender.
- 10. Indian Railway Catering and Tourism Corporation Limited, reserves the right to reject this E-tender without assigning any reason.
- 11. The Notice Inviting E-Limited Tender and Instructions to Tenderers, Scope of Work, Standard Conditions, Special Conditions, Offer Forms, Tender Schedule, shall form the part of E-Tender Documents. This document consists of **46 pages** including one index page and one cover Page.

For Indian Railway Catering and Tourism Corporation Limited. IRCTC Ltd, South Central Zone, 9-1-129/1/102, 1<sup>st</sup> Floor, Oxford Plaza, Sarojini Devi Road, Secunderabad-500003

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### <u>Section 2 – Instructions to Bidders</u>

### 1. General

Date &Time up to which offers will be received:24-05Time of Opening Financial Bid:24-05

24-05-2022 up to 12:00 hrs. 24-05-2022 at 12:30 hrs.

- i. This E-Tender Document can be viewed at <u>http://www.tenderwizard.com/IRCTC and will be</u> <u>submitted/</u>received only at <u>http://www.tenderwizard.com/IRCTC only.</u>electronically only.
- ii. EMD as indicated for each Block applying for shall be paid through RTGS/NEFT duly logging into tenderwizard site. In case of non -payment of the said EMD amount, the bid will be summarily rejected.
- iii. To participate in the E-Tender, it is mandatory for the bidders to register themselves with M/s ITI without the website any payment on www.tenderwizard.com/IRCTC and obtain User ID& password which is required for submitting the tender. It may please be noted for submission of bid, Class-III digital signature will be required.
- iv. Corrigendum/Addendum to this E-Tender, if any, will be published on website www.irctc.com,<u>www.tenderwizard.com/IRCTC</u>,
- v. For any difficulty in downloading & submission of tender document on website www.tenderwizard.com/IRCTC, please contact at tenderwizard.com Cell no: 8247482565 / Email ID: twhelpdesk680@gmail.com, bibekananda.b@etenderwizard.com.
- vi. The digital signature of the bidder on the E- tender form will be considered as confirmation that the bidder has read, understood and accepted all the documents referred to in the tender documents. No deviation is accepted.

### vii. Withdrawal of Bids:

**If Firm is L-1 after opening of tender and withdraws offer before issue of LoA** - Tender will be discharged and retendered. The firm (L1) will be debarred for 01 (one) year for participating in all future tenders of IRCTC.

**If Firm exit from contract after issue of LoA before commencement of service without depositing Security Deposit amount** - LOA will be cancelled and retendered. The firm (L1) will be debarred for 01 (one) year for participating in all future tenders of IRCTC.

If Firm Exit from contract after depositing Security Deposit amount and after commencement of Service- The contract will be terminated and retendered. The firm (L1) will be debarred for 01 (one) year for participating in all future tenders of IRCTC.

### 2. Scope of Bid

Indian Railways Catering and Tourism Corporations Ltd. (IRCTC) invite bids from agencies for Carrying and Forwarding Agent (CFA) services and Transportation of Rail Neer Packaged Drinking Water.

The details of the proposed distribution network (station wise Rail Neer cartons indicative demand per day) are detailed in section 6. Bidders must thoroughly understand the details of the proposed network and the scope of the services to be provided before bidding for this contract.

The estimated contract value of this CFA and transportation services for a period of **six months** for Block-A is **Rs.15,68,124/-,** for Block-B is **Rs.9,20,430/-** & for Block-C is **Rs. 62,40,670/-**.

#### 3. Period of the contract

The duration of the contract will be for a **period of six months or** till the date of takeover of services by new Agency on finalization of the regular contract, whichever is earlier. IRCTC also reserves the right to extend the contract over and above six months for a further period on month-on-month basis for a maximum period of another three months on same rates, terms and conditions at its sole discretion.

### 4. Fraud and Corruption

Bidders are expected to observe the highest standards of ethics during the procurement and execution of this Contract. In pursuit of this policy, IRCTC:-

- (a) defines, for the purposes of this provision, the terms set forth below as follows:-
  - (i) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action in the procurement process or in Contract execution; and
  - (ii) "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a Contract to the detriment of IRCTC and includes collusive practices among Bidders (prior to or after bid submission) designed to establish bid prices at artificial, non-competitive levels and to deprive IRCTC of the benefits of competition.
- (b) Shall reject a proposal for award if it determines that the Bidder being considered for award has engaged in corrupt or fraudulent practices in competing for the Contract.

#### 5. Cost of Bidding

The Bidder shall bear all costs associated with the preparation and submission of its bid, and IRCTC shall in no case be responsible or liable for those costs.

#### 6. Content of Bidding Documents

The contents of the Bidding Documents are listed at page no. - 3. Bidders are expected to examine all instructions, forms, Annexure, terms, specifications and other information in the Bidding Documents. Failure to furnish all information required by the Bidding Documents or to submit a bid not substantially responsive to the Bidding Documents in every respect shall be at the Bidder's risk.

#### 7. Clarifications relating to the bidding documents

If bidders have to seek any clarifications regarding the bidding documents they may send written queries on email (railneerbilaspur@irctc.com).

### 8. Amendment of Bidding Documents

IRCTC is free to amend the bidding documents at any time prior to the deadline for the submission of bids. Bidders are expected to take into account all amendments while bidding.

### 9. Documents comprising the bid

Financial bid submitted must be substantially responsive and in-line with industry best practices.

**Financial bid-** This shall consist of Price Schedule duly filled in the E- Limited Tender format specified in accordance with the instructions and other relevant provisions mentioned in this tender document.

### **10.** Bids submitted by the Bidder shall comprise the following:

#### I. Documents to be uploaded with Financial bid –

The Price Schedule is to be filled on electronic form itself.

#### **11.** Bidding for Transportation and CFA services.

#### (a) Rail Neer to be delivered on Non- Cash basis sales

(i) **Transportation Rate**: As given in the E-tender document.

(ii) **CFA Services Rate**: For CFA services the agency should quote Per carton CFA rates for the division/block for supply to departmental and licensees of mobile and static units at the stations in given Division/Block as per the indicative demand per day as mentioned in para 6.3 of section 4a.

Bidder must take special care to read and understand the complete details provided in the Section-6so that they take into account all the required services to be provided, while submitting their financial bids.

- 1. Agency monthly compensation for CFA Services = 87.5% of Per carton CFA rate X number of cartons delivered to departmental units or licensee units where sale proceed is not collected by the agency for which GRN/Acknowledgment on delivery challan / tax invoice has been received.
- 2. 100% of per carton CFA rate X number of cartons delivered to licensee units for which payment has been collected and remitted in IRCTC account by the agency.

The agency compensation towards CFA services shall be calculated based on the nos. of cartons delivered to the departmental and licensee units. This would be calculated as:

The distribution pattern among above units may undergo change during the currency of contract.

#### 12. Earnest Money Deposit

Bidders are required to remit EMD amount as indicated against each Block applying for through RTGS/NEFT duly logging into tenderwizard site. In case of non -payment of the said EMD amount, the bid will be summarily rejected.

The Earnest Money deposited is liable to be forfeited if the bidder withdraws or amends or impairs or derogates from the tender in any respect within the period of validity of his offer.

The Earnest Money of the successful bidder (s) will be returned without interest after the payment of Security Deposit, as required. For unsuccessful bidders, EMD will be returned without interest within 10-15 days of finalization of tender.

### **13.** Period of Validity of Bids

Bids shall remain valid for the period of **30 days after the date of bid opening** prescribed by IRCTC.

### 14. Late Bids

Any bid received by IRCTC after the bid submission deadline prescribed in the E-tender, shall be rejected.

#### **15.** Opening of Bids by IRCTC

IRCTC shall open the Bids of bidders online on the prescribed date.

#### **16.** Preliminary Examination of Bids.

IRCTC shall examine the bids to determine whether they are complete, whether any computational errors have been made, whether the documents have been properly signed, and whether the bids are generally in order, IRCTC shall ensure that each bid is from an eligible Bidder.

Arithmetical errors shall be rectified on the following basis. If there is a discrepancy between the unit price and the total price, which is obtained by multiplying the unit price and quantity, or between subtotals and the total price, the unit or subtotal price shall prevail, and the total price shall be corrected. If there is a discrepancy between words and figures, the amount in words shall prevail. If a Bidder does not accept the correction of errors, its bid shall be rejected.

IRCTC may waive any minor nonconformity, or irregularity in a bid that does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder.

Prior to the detailed evaluation, IRCTC shall determine whether each bid is complete, and is substantially responsive to the Bidding Document. For the purpose of this determination, a substantially responsive bid is one that conforms to all the terms, conditions, and specifications of the Bidding Documents without material deviations, exceptions, objections, conditionality. A material deviation, exception, objection, conditionality is:

- (a) One that limits in any substantial way the scope or quality of the CFA or transportation services.
- (b) One that limits, in any substantial way that is inconsistent with the Bidding Documents, IRCTC rights or the successful Bidder's obligations under the Contract; and
- (c) One that the acceptance of which would unfairly affect the competitive position of other Bidder who have submitted substantially responsive bids.

If a bid is not substantially responsive, it shall be rejected by IRCTC and may not subsequently be made responsive by the Bidder by correction of the nonconformity. IRCTC's determination of bid responsiveness shall be based on the contents of the bid itself and any written clarifications submitted by the Bidder.

### 17. Evaluation, Comparison of Bids and Award of the Contract

IRCTC shall evaluate and compare the bids that have been determined to be substantially responsive.

### The entire process of evaluation of the offers shall be in single stage:

- The bid will be opened electronically and will be immediately available on tender uploading site for viewing of bidders. However, if bidders wish they may remain present at the time of electronic opening of bids at IRCTC, Zonal Office/South Central Zone, Secunderabad. In addition, the following shall also apply:
- a) During tender evaluation, the IRCTC may, at its discretion, ask the E-tenderer for a clarification of its tender. The request for clarification and response shall be in writing. No change in the price or substance of the E-tender shall be sought, offered or permitted.
- b) The E-tenders received will be evaluated by the IRCTC to ascertain the overall lowest acceptable tender (L1) Block-wise in the interest of IRCTC. IRCTC's evaluation of responsive bids shall be done on the basis of terms and conditions of E- Limited Tender document. The successful bidder (s) L1- will be determined for each block separately on the basis of lowest quote submitted by the bidders for each block. The contract will be awarded either for one block or more than one block to the bidder(s) who quotes the lowest rate.

#### **18.** Contacting IRCTC

- 18.1 From the time of bid opening to the time of Contract award, if any Bidder wishes to contact IRCTC on any matter related to the bid, it shall do so in writing.
- 18.2 If a Bidder tries to directly influence IRCTC or otherwise interfere in the bid evaluation process and the Contract award decision, its bid shall be rejected.
- 18.3 IRCTC reserves the right to accept or reject any bid or to annul the bidding process and reject all bids at any time prior to award of contract, without thereby incurring any liability to the Bidders.
- 18.4 IRCTC reserves the right to negotiate with Bidder(s) who are eligible for the award of the contract(s), in terms of the price.

#### **19.** Notification of Award

Prior to the expiration of the period of bid validity, IRCTC shall notify the successful Bidder(s) in writing that its bid has been accepted.

#### 20. Signing of Contract

After notification of the award of contract by IRCTC, the successful bidder shall arrange to sign the contract agreement with in a period of 30 days. Till then the letter of award & tender document shall be the binding agreement between the parties.

### 21. Acceptance of Award of Contract & Security Deposit

Successful parties would be given maximum fifteen (15) days' time or less time, as the case may be, from the date of issue of the letter of award of contract for payment of the Security Deposit and to convey his acceptance of award of contract. In case contractor fails to accept the offer of award of contract, the firm shall be debarred from participating in the future tender of IRCTC for a period of one (01) year and his EMD shall be forfeited by IRCTC.

- **22.** Should there be any difference or discrepancy in the description of item appearing at more than once, the following order of preference shall be observed:
  - 1. Notice inviting E- Limited Tender
  - 2. Instructions to Bidder
  - 3. Price Schedule (Financial Bid)
  - 4. Special Conditions of Contract for General part, for Transportation part, for CFA part & for Compensation.
  - 5. Scope of Work and Distribution Network Details
  - 6. Standard General Conditions of contract.

### SECTION 3: STANDARD GENERAL CONDITIONS OF CONTRACT

The chapter of Standard General Conditions of contract is part of tender document and the same is available in IRCTC website for the information of bidders. It is advised to the bidders that they should go through details of this document before submitting the bid. It will be deemed to have been read and accepted by the bidders.

# Section 4 a - Special Conditions of Contract

The contract will be governed by the Standard General Conditions of the contract as incorporated in Section-3 of the tender document as well as Special Conditions of Contract for General part, for Transportation part, for CFA part & for Compensation part as mentioned herein in Section-4 a, b, c & d. In case of conflict between the two i.e. Standard General Conditions of the contract and Special Conditions of Contract, the provisions of Special Conditions of Contract shall prevail.

### Section 4 a: Special Conditions of Contract for General part

#### 1. Definitions

In this Contract, the following terms shall be interpreted as indicated below:-

#### (a) Contract element

- (i) "Contract" means the Contract Agreement entered into between IRCTC and the agency, together with the Contract Documents. The Contract Agreement and the Contract Documents shall constitute the Contract, and the term "the Contract" shall in all such documents be construed accordingly.
- (ii) "Contract Documents" means the documents specified in CC Clause 2.
- (iii) **"Contract Agreement"** means the agreement entered into between IRCTC and the agency. The date of the Contract Agreement shall be recorded in the signed form.
- (iv) "CC" means the Conditions of Contact.
- (v) "Contract Price" means the price or prices as specified in Letter of award and the Contract Agreement.
- (vi) **"Bidding Documents"** refers to the collection of documents issued by IRCTC to instruct and inform potential suppliers of the processes for bidding, selection of the winning bid, ad contract formation, as well as the Contractual conditions governing the relationship between IRCTC and the Supplier.

#### (b) Entities

"Agency" means "Transportation & Carrying and Forwarding Agent" whose bid to perform the services (transportation and CFA services) has been accepted by IRCTC and is named as such in the Contract Agreement.

#### (c) **Product and Goods**

The product/goods/material refers to cartons of Packaged Drinking Water "Rail Neer".

#### (d) Place and Time

- (i) "Day" means calendar day of the Gregorian calendar.
- (ii) "Week" means seven (7) consecutive days, beginning the day of the week as is customary in India.
- (iii) "Month" means calendar month of the Gregorian calendar.
- (iv) "Year" means twelve (12) consecutive months.
- (v) "Effective Date" means the date as will be mentioned in the acceptance letter for the purpose of commencing transportation and CFA services.

(vi) "Contract Period" is the time period during which this Contract governs the relations and obligations of IRCTC and Suppliers of the Transportation and CFA services.

### 2. Contract Documents

Subject to this clause all documents forming part of the contract (and all parts of these documents) are intended to be correlative, complementary, and mutually explanatory. The contract shall be read as a whole. The order of precedence of the Contract documents will be as follows:-

- (a) Contract Agreement / Replies to clarifications sought by the Suppliers.
- (b) Award letter issued by IRCTC to the Supplier.
- (c) Scope of work and Annexure
- (d) Supplier's Bid
- (e) General Conditions of Contract, Special conditions of contract and the Annexure.

#### 3. Interpretation

**Singular and Plural:** The singular shall include the plural and the plural the singular, except where the context otherwise requires.

**Headings:** The headings and marginal notes in the CC are included for ease of reference and shall neither constitute a part of the Contract nor affect its interpretation.

**Persons:** Words importing persons or parties shall include sole proprietorship, partnership firms, Companies, Corporations, and Government entities.

**Entire Agreement :** The Contract constitutes the entire agreement between IRCTC and Supplier with respect to the subject matter of Contract and supersedes all communications, negotiations, and agreements (whether written or oral) of parties with respect to the subject matter of the Contract made prior to the date of Contact.

### Amendment:

No amendment or other variation of the Contract shall be effective unless it is in writing, is dated, expressly refers to the contract, and is signed by a duly authorized representative of each party to the contract.

The Agency shall be jointly and severally bound to IRCTC for the fulfillment of the provisions of the contract.

#### 4. (A) Laws Governing the contracts

The contract shall be governed by and interpreted in accordance with the law of India in force. Irrespective of the place of delivery, the place of performance or the place of payment, the order shall be deemed to have been made at the place from where the acceptance of the tender has been issued.

#### **(B) Jurisdiction of Courts**

The Jurisdiction of Courts will be at Hyderabad only.

### 5. Settlement of Disputes

- 5.1 Any dispute or claim arising out of relating to this Contract or the breach, termination or the invalidity thereof, whether arising during the period of the services or after the completion or abandonment thereof shall in the first place be referred to a sole conciliator to be appointed by IRCTC.
- 5.2 The Conciliator shall make the settlement agreement after the parties reach an agreement and shall give an authenticated copy thereof to each of the parties.
- 5.3 The settlement agreement shall be final and binding on the parties. The settlement agreement shall have the same status and effect of an arbitration award.
- 5.4 The views expressed, the suggestions, admissions made by either party in the course of conciliation proceedings shall not be introduced as evidence in any arbitration proceedings.
- 5.5 The Parties will submit demand in writing that the dispute/differences be referred to arbitration. The demand for arbitration shall specified the matters which are in question, or subject of dispute or differences as also the amount of claim item wise.
- 5.6 Only such dispute or differences, in respect of which the demand has been made, together with counter claims of set off given by IRCTC shall be referred to arbitration and other matters shall not be included in the reference.
- 5.7 In the event of demand made as mention herein above, such dispute or difference arising under any of these conditions or in connection with this contract (except as to any matters the decision of which is specially provided by these or the special condition) shall be referred to Sole Arbitrator from the panel of Arbitrators appointed by Chairman and Managing Director of IRCTC. The award of arbitrator shall be final and binding on the parties to this contract. The venue of the Arbitrations shall be at Secunderabad/ Hyderabad. The fees and expenses of the Arbitration tribunal and all other expenses of the Arbitration shall be borne jointly by the Parties in equal proportion subject to determination by the Arbitration tribunal.
- 5.8 The arbitration proceedings shall be governed by The Indian Arbitration and Conciliation Act 1996, as amended from time to time including provisions in force at the time the reference is made.
- 5.9 The cost of arbitration shall be shared by the parties. The cost shall inter-alia include the fees of the arbitration(s) as per the rates fixed in terms of notice dated 05.09.2012.
- 5.10 The parties agree to comply with the awards resulting from arbitration and waive their rights to any form of appeal insofar as such waiver can validly be made.

#### 6. Scope of the work and Mandatory conditions of contract.

- 6.1 The Agency shall provide all the services that are mentioned in the Section 5 & 6 of this tender document.
- 6.2 The agency has to engage sufficient supervisor(s) and labours for smooth supply at stations according to demand and supply of Rail Neer cartons.

6.3 The station / block wise approx. demand per day, Minimum Warehouse facility required and approx. amount of security deposit:-

Bloc k	Divisio n	Station	Shortest distance betwee n Rail Neer Plant, Bilaspur and Station in KM	Station wise approx. deman d per day in cartons	Estimated Value - 06 months (180 days) for CFA & transportatio n	Security Deposit (In Rs.)	EMD (In Rs.)	Minimum warehous e facility (In cartons)	Advance deposit to IRCTC
		Bilaspur	15	400	876240				The agency / service
		Champa	69	70	162918	3% of	2.5% of		provider shall deposit the value of goods @ Rs.
Α	BSP	Korba	90	40	99144	the contrac	the contrac	2000	120/126/- per carton to
		Raigarh	159	70	198702	t value	t value		IRCTC before loading of
		Anuppur	166	80	231120				each consignment at Plant
		Total		660	1568124		39203	2000	
1					1				
Bloc k	Divisio n	Station	Shortest distance betwee n Rail Neer Plant, Bilaspur and Station in KM	Station wise approx. deman d per day in cartons	Estimated Value - 06 months (180 days) for CFA & transportatio n	Security Deposit (In Rs.)	EMD (In Rs.)	Minimum warehous e facility (In cartons)	Advance deposit to IRCTC
		Rajnandgaon	179	30	92124	3% of	2.5% of	the 2000 pontrac value	The agency / service provider shall deposit the value of goods @ Rs. 120/126/- per carton to IRCTC before loading of each consignment at Plant
		Raipur	112	200	545040				
В	R & NGP of	Durg	147	50	148860	the			
	SECR	Bhatpara	49	30	68364	contrac t value	contrac t value		
		Tilda	80	15	37422				
		Bhilai	131	10	28620				
		Total		335	920430		23011	2000	
Bloc k	Divisio n	Station	Shortest distance betwee n Rail Neer Plant, Bilaspur and Station in KM	Station wise approx. deman d per day in cartons	Estimated Value - 06 months (180 days) for CFA & transportatio n	Security Deposit (In Rs.)	EMD (In Rs.)	Minimum warehous e facility (In cartons)	Advance deposit to IRCTC
	CKP of	Jharsuguda	243	150	527310				The agency / service
	SER	Rourkela	364	120	526392	3% of	2.5% of		provider shall deposit
с	SBP of	Titlagarh	296	48	187056	the	the		the value of goods @ Rs.
÷	ECoR	Sambalpur	253	48	172195	contrac t value	contrac t value	5000	120/126/- per carton to IRCTC before loading of
	KUR of ECoR	Bhubaneswa r	540	450	2544210	t value	t value		each consignment at Plant

	Puri	569	310	1817406			
	Cuttack	516	55	301455			
	Khurda Road	517	30	164646			
	Total		1211	6240670	156017	3000	

### \* For 1000 cartons approx. 150-200 sq.ft. space is required for warehouse.

### 7. Time for Commencement and operations

The supplier will commence operations on the date decided by IRCTC.

#### 8. Contract Price and period of the contract

The Contract Price shall be as specified in Letter of award and the Contract Agreement.

All the services required by the Contract are priced inclusive of all incidental costs except GST which will be paid by IRCTC as applicable upon rendering of the services as on the date of bid opening.

The Agency shall be deemed to have satisfied itself as to the correctness and sufficiency of the Contract Price, which shall, except as otherwise provided for in the Contract, cover all its obligations under the contract.

The duration of the contract will be for a **period of six months or** till the date of takeover of services by new Agency on finalization of the regular contract, whichever is earlier. IRCTC also reserves the right to extend the contract over and above six months for a further period on month-on-month basis for a maximum period of another three months on same rates, terms and conditions at its sole discretion.

### 9. Taxes and Duties

Except as otherwise specifically provided in the Contract, the Agency shall bear and pay all taxes, duties, levies, and charges assessed on the Supplier, or its employees by all municipal, state, or national government authorities, in connection with the Goods and Service supplied under the contract.

**10. Indemnification** -IRCTC requires that during the terms of this Agreement and any extensions hereof the supplier(s) must maintain employment and compensation policies that are as required by the laws of India.

The Agency shall indemnify and hold harmless IRCTC, its directors, officers and employees from and against any and all liabilities, claims, suits, actions, orders, taxes, fees, assessments, fines, damages, losses, costs and expenses, including reasonable attorney's fees to the extent caused by or resulting from any negligence or wrongful act of the supplier or its employees arising out of the supplier's performance or default of its obligations hereunder. IRCTC and the Agency ("the Receiving Party") shall each keep confidential and shall not, without the written consent of the other party to this Contract ("the Disclosing Party"), divulge to any third party any documents, data, or other information of a confidential nature ("Confidential Information"):-

(a) Furnished directly or indirectly by the Disclosing Party in connection with this Contract;

or

(b) Where the Agency is the Receiving Party, information generated by the Agency in the course of the performance of its obligations under the contract whether such information has been furnished or generated prior to, during, or following termination of the Contract ("Confidential Information").

### Notwithstanding the above:-

IRCTC may furnish Confidential Information of the Agency:-

- (a) To its support service suppliers to the extent reasonably required for them to perform their work under their support service Contracts; and
- (b) To its affiliates and subsidiaries in which event the Receiving Party shall ensure that the person to whom it furnishes Confidential Information of the Disclosing Party is aware of and abides by the Receiving Party's obligations under this CC Clause 11 as if that person were party to the Contract in place of the Receiving Party.

IRCTC shall not, without the supplier's prior written consent, use any Confidential Information received from the supplier for any purpose other than those that are required for the performance of the Contract.

Similarly, the supplier shall not, without IRCTC's prior written consent, use any Confidential Information received from IRCTC for any purpose other than those that are required for the performance of the Contract.

The obligation of a party under above Clause, however, shall not apply to that information which:-(a) Now or hereafter enters the public domain through no fault of the Receiving Party;

- (b) Can be proven to have been possessed by the Receiving Party at the time of disclosure and that was not previously obtained, directly or indirectly, from the Disclosing Party;
- (c) Otherwise lawfully becomes available to the Receiving Party from a third party that has no obligation of confidentiality.

The above provisions of this Clause shall not in any way modify any undertaking of confidentiality given by either of the parties to this Contract prior to the date of the Contract.

#### **12. Security Deposit and Penalty**

A. Security Deposit: The successful bidder has to remit 3% of the awarded contract value of the Block based on the approximate given demand as refundable Security Deposit within fifteen (15) days from the date of issue of award letter in the form of DD /NEFT/RTGS to IRCTC/SCZ. The Security Deposit is refundable without interest on successful completion of the contract subject to having no dues by the successful bidder (s)/ Agency(s).

### **B.** Penalty:

IRCTC may begin termination proceedings as soon as the Agency defaults on any terms and conditions that are agreed upon between IRCTC and the Agency.

In case non-supply/ late delivery or any other kind of failure in supply the penalty will be imposed as under:

For static units/mobile units: up to Rs.1,00, 000/- for each case of non-supply.

### C. Forfeiture of Security Deposit, Consequences of Default

If the Agency omits to perform and observe any of the terms, conditions, obligations herein contained which by this agreement are to be observed and performed by the supplier, then it shall be lawful for IRCTC at any time thereafter to terminate the Contract agreement and forfeit the Security Deposit subject however to the IRCTC having given to the supplier prior notice in writing to remedy the breach.

#### **13.** Recovery in case of default by Agency:

In case of failure of the agency to provide uninterrupted transportation or CFA services for supply of Rail Neer at any station in Block- A, B & C, IRCTC reserves the right to engage any other agency for uninterrupted transportation & CFA services of Rail Neer. Any additional cost incurred by IRCTC on this account shall be recovered from the Security deposit / monthly bill for CFA & Transportation charges.

14. **Force Majeure:** Neither party shall be liable for failure to perform or delay in performing any obligation under this contract if the failure or delay is caused by any circumstances beyond its reasonable control, including but not limited to acts of God, war, civil commotion or industrial dispute. If such delay or failure continues for at least 30 days, the parties will attempt to develop a mutually satisfactory solution, failing which; either party may terminate the contract by giving a notice to the other in writing.

### 15 Changes to the scope of services

- 15.1 IRCTC or the Agency may propose a change to the services that have been agreed upon provided that such a change falls within the general scope of work outlined in this tender document and does not constitute unrelated work.
- 15.2 The pricing implication of any change shall, as far as practicable, be calculated in accordance with the rates and prices included in the Contract. If the nature of the Change is such that the Contract rates and prices are inequitable, the parties to the Contract shall agree on other specific rates to be used for valuing the Change.

#### **16 Prices for services not in the Contract**

Prices charged by the Agency for services, if not included in the contract, shall be agreed upon in advance by the parties (including, but not restricted to, any prices submitted by the Agency in the Price Bid) and as far as practicable, be calculated in accordance with the rates and prices provided by the Agency in the Contract.

#### 17 Termination

#### 17.1 Termination for IRCTC's Convenience

- 17.1.1 IRCTC may at any time terminate the Contract for any reason by giving the Agency a notice of termination that refers to this Clause 17.1.
- (a) Upon receipt of the notice of termination under Clause 17.1.1the Supplier shall either as soon as reasonably practical or upon the date specified in the notice of termination cease all further work, except for such work as IRCTC may specify in the notice of termination for the sole purpose of protecting that part of the services already executed.

In addition, the Agency, subject to the payment specified in Clause 17.1.2, shall deliver to IRCTC all goods that are with the Agency.

- 17.1.2 In the event of termination of the Contract under Clause 17.1.1 IRCTC shall pay to the Agency the following amounts:-
  - (a) The contract Price, properly attributable to the parts of the contract already completed;
  - (b) The cost of satisfying all other obligations, commitments, and claims that the supplier may in good faith have undertaken with third parties in connection with the Contract and that are not covered by Paragraphs 17.1.2 (a) through (b) above.

#### **17.2 Termination for Agency's Default**

17.2.1 IRCTC, without prejudice to any other rights or remedies it may possess, may terminate the contract forthwith in the following circumstances by giving a two weeks' notice of termination and its reasons therefore to the Agency, referring to this Clause 17.2:

- (a) If the Agency becomes bankrupt or insolvent, has a receiving order issued against it, compounds with its creditors, or, if the Agency is a corporation, a resolution is passed or order is made for its winding up (other than a voluntary liquidation for the purposes of amalgamation or reconstruction), a receiver is appointed over any part of its undertaking or assets, or if the Agency takes or suffers any other analogous action in consequence of debt;
- (b) If the Agency assigns or transfers the Contract or any right or interest therein in violation of the provision of Clause 19 (Assignment); or
- (c) If the Agency, in the judgment of IRCTC, has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.
- (d) Breach of any of the terms & conditions or obligations of contract on the part of contractor/his employees/agents.
- (e) Repudiation of agreement by contractor or otherwise evidence of interest not to be bound by this agreement.
- (f) Persistent closure of business by contractor for consecutive i.e. 25 days or more during the contract period.
- (g) Regular practice of non-deposit of Advance money in rolling deposit of IRCTC in time as tender conditions.

### 17.2.2 If the Agency:

- (a) Has abandoned or repudiated the Contract;
- (b) Has without valid reason failed to commence services on time;
- (c) Persistently fails to execute the Contract in accordance with the contract or persistently neglects to carry out its obligations under the Contract without just cause;

Then IRCTC may, without prejudice to any other rights it may possess under the contract, give a notice to the supply stating the nature of the default and requiring the Agency to remedy the same. If the supplier fails to remedy or to take steps to remedy the same after receipt of such notice, then IRCTC may terminate the Contract forthwith by giving a notice of termination to the Agency that refers to this Clause 17.2.

- 17.2.3 Upon receipt of the notice of termination under clause 17.2.1 or 17.2.2, the Agency shall either immediately or upon such date as is specified in the notice of termination:
  - (a) Cease all further work, except for such work as IRCTC may specify in the notice of termination.
  - (b) Deliver to IRCTC all goods that are with the supplier but which have not been paid for by the Agency as yet.
- 17.2.4 In the event of termination of contract under Clause 17.2.1 and 17.2.2, the Agency shall be entitled to be paid the contract price attributable to the portion services executed as at the date of termination. Any sums due to IRCTC from the Agency accruing prior to the date of termination shall be deducted from the amount to be paid to the Agency under this contact.
- 17.2.5 If the Agency fails to deliver the services within the period fixed for such services in the contract or as extended or at any time repudiates the contract before the expiry of such period IRCTC may without prejudice to his other rights cancel the contract or a portion and if so desired make alternative arrangement at the risk and cost of the Agency.
- 17.2.6 In the event of termination of contract under Clause 17.2.1 and 17.2.2, Security Deposit of the firm shall be forfeited and the firm shall be debarred from participating in the future tenders of IRCTC for a period of one year.

#### 18. Exit Clause

On completion of three months of the contract period, the agency may opt for exit from the contract after giving 01 (one) month notice to IRCTC. In such case, IRCTC shall adjust/deduct all its dues and refund the Security deposit and permit agency to exit amicably. Advance deposit shall be settled with the Rail Neer stock till last day. On completion / termination of the contract or exit by the Agency from the contract, the Rail Neer stock available with the agency at station/ depots / warehouse/ Godown shall be handed over to IRCTC or to the new agency as advised by IRCTC. Failure in handing over the balance physical stock will result in recovery of the value of the stock through Security Deposit / pending bills of the agency.

#### **19.** Severability

If any provision of this agreement should be construed or held to be void, invalid or unenforceable, by order, decree or judgment of a court of competent jurisdiction then the offending provision will be enforced to the extent allowable under applicable law and, the remaining provisions of this Agreement shall not be affected thereby but shall remain in full force and effect.

### 20. Survival

The terms of this Agreement which, by their nature, should survive the termination or expiration of this Agreement shall be deemed to survive.

### 21. Provision of GST (Goods and Services Tax)

In case the vendor continuously default in compliance of the GST provisions, then the contract may be cancelled, and IRCTC will recover the amount of tax, interest, penalty and / or any other amount charged or chargeable under this Act by way of forfeiture of security deposit and tax amount withheld.

- 1) In case vendor does not provide the invoice and other particulars / details prescribed under the GST law, the tax amount shall not be paid.
- 2) If the GST charged by the vendor is not reflected in the GSTR 2A return then the GST paid amount will be kept on hold in next bill till it is reflected in GSTR 2A return.
- 3) The vendor shall ensure to pay GST charged within the stipulated time and to file the return within the time specified under this Act to enable IRCTC to avail the input credit.

### Section 4b – Special conditions of contract for Transportation part:

#### 1. Destination and Freight Rates

- 1.1 Agency will take the responsibility of Transportation and CFA services. The agency has to take Rail Neer from Bilaspur plant for distribution to given division / blocks given in clause no. 6 of Section-4a Special Conditions of Contract for General part.
- 1.2 The Agency should have office / warehousing in division / block wherever Rail Neer supplies are to be ensured with all communication facilities i.e. telephone, fax, computer, web enabled system etc. (for providing transportation & CFA services from Bilaspur Plant). The inventory would be required to be maintained to ensure emergency supplies.
- 1.3 (a) The agency will be paid per carton transportation rate as mentioned below:-
  - (a) The agency will be paid transportation rate @ Rs. 2.76/- per carton for destinations up to 50 KM from Rail Neer plant Bilaspur.
    (b) For destinations more than 50 KM and up to 150 KM, Transportation charges paid is @ Rs.2.76/- per carton plus Transportation charges @ Rs.0.04/- per carton per KM for additional distance beyond 50 KM and up to 150 KM from Rail Neer plant Bilaspur.
    (c) For destinations more than 150 KM, Transportation charges will be paid @ Rs.0.04/- per carton per KM from Rail Neer plant Bilaspur.
    (b) For destinations more than 150 KM, Transportation charges will be paid @ Rs.0.04/- per carton per KM from Rail Neer plant Bilaspur.
    - (i) For CFA services, the agency should quote per carton rates for given blocks. The bidders shall quote the rates as per price schedule section 7- Form # 2.
    - (ii) The rate quoted should be inclusive of all charges / surcharges such as statistical charges, services charges, various form charges, etc., and levies applicable to be paid at destination, if applicable and payable.
- 1.4. All statutory liability on finalized tender bid will be borne by the tenderer.
- 1.5 IRCTC can increase or decrease the no. of stations to be serviced within a block; the agency will have to give services to additional station also within the block/division at the same awarded per carton rate of CFA services. For any such destination/station, the transportation will be as given in the suitable slab, as defined in at Note- S.No.1 of Financial Bid.
- 1.6 The distance in kilometers Ex. Plant to the stations for the calculation purpose will be the distance as mentioned on the shortest route in Google maps/mapmyindia.com.
- 1.7. IRCTC reserves the right to transport Rail Neer by rail (in SLRs/VPUs). In such cases, where Rail Neer stock to be delivered on Cash basis, the Agency will be paid 60% CFA rate as applicable for the loading station in addition to the transportation charges from Rail Neer Plant Bilaspur up to the loading station. At the destination station, only CFA charges @ 80% as applicable for that station will be paid to the CFA of that destination station.
- 2. Variation in Transportation
  - 2.1 Transportation cost per 1 litre bottle shall be revised on monthly basis. As per following formula:

Updated price= (Accepted price/100)\*[30+30\*(WPI1/WPI0) +40\*(D1/D0)]

Accepted price=Price as mentioned in LOA (Cost of transportation per bottle)

- D<sub>1</sub> = Average of price of HSD for previous month (PSU- Domestic price)
- D0 = Price of HSD on the date of tender opening (PSU-Domestic price)
- WPI<sub>1</sub> = Wholesale Price Index of all commodities of the month
- WPI0= Overall Wholesale Price Index of all commodities for tender opening month

Note: The price of HSD (High Speed Diesel) at Petrol pumps in Bilaspur to be considered.

2.2 Please note that the claim for all such adjustments will have to be made by the Agency in writing duly including documentary proof of the price revision as part of the claim.

#### **3.** Placement of Trucks

#### **3.1** For dispatches from the plant

- (a) Based on the daily quota to be lifted and supplied at the stations, the agency has to arrange the trucks for different stations according to the daily quota of stations. In case additional stock is required to be sent to stations, the agency will have to arrange for the same also.
- (b) The agency shall provide truck(s) at the time specified by plant.
- 3.2 In case, the agency fails to place required trucks and the no. of cartons left behind from the total quota to be lifted, Rs. 1/- per carton will be charged from the Agency for the failure. In case, the plant is not in a position to give full quota to the Agency due to unforeseen circumstances, then the plant will inform the Agency one day in advance for the quantity that will be given to the Agency so that the Agency may arrange trucks accordingly.
- 3.3 The Agency has to lift the product as per station wise demand /day and supply the same at the stations as per the licensee wise quotas provided by IRCTC. The licensee wise quota can be revised and the agency has to supply as per revised quotas provided by IRCTC.
- 3.4 Detention of trucks after loading of material, at the plant beyond 12 hours, detention charges would be paid @ Rs.300 per day. A day is understood as per the 24 hours beyond the allowed 12 hours.
- 3.5 The dispatch will be done from Monday to Sunday (No dispatch on 3 National Holidays except in exceptional cases). Planning will be done on weekly basis, for week starting on every Monday and ending on Sunday. The agency shall have to provide trucks for all urgent deliveries required.
- 3.6 The agency should ideally provide covered body trucks whenever possible. In absence of such trucks agency should provide sufficient tarpaulins to cover the roof of loaded Rail Neer trucks.
- 3.7 The stacking of cartons in trucks, one on top of the other is permitted only up to 6 layers.
- 3.8 Trucks with open roof must leave the plant with a tarpaulin cover. Under no circumstances should water leak from the tarpaulin into the truck.
- 3.9 Open trucks, if deployed for loading, must have at least two layers of tarpaulins to avoid water soaking while loading and during transit. These tarpaulins must be lashed properly after loading of trucks. No such truck will be permitted to leave the plant without such lashings.

- 3.10 The floor surface of the trucks should ideally be plain and unevenness in the floor surface should not be more that 2.0 cms. The floor of the placed truck should be clean and should not contain any material, which can be contaminating or damaging to the cartons/crates. Transporter shall be responsible for providing properly clean trucks.
- 3.11 The walls of the truck should be vertical and out of plumb as far as possible should not be more than 2.5 cms.
- 3.12 The difference between the inside width of the body at the floor till the top should as far as possible not be more than 2.5 cms.
- 3.13 No truck should be loaded with a wet floor.
- 3.14 There should be no holes in the floor of body of the truck.
- 3.15 The width of the truck at the bottom and at the top must ideally be the same and differential should not be more than 3 cms.
- 3.16 The trucks made available should be roadworthy and in running condition with valid PUC certificate. The drivers thereof should have valid driving licenses. IRCTC will be entitled to call for inspection of the truck permits and driver licenses and up to date paid vehicle tax receipts and insurance cover of vehicle and whenever required the Transporter shall arrange to produce the same for inspection of the office or officers of the IRCTC in charge of the transport work or any other officer authorized by the IRCTC. Trucks older than 15 years will not be accepted for loading.

#### 4. Loading

Trucks placed by the Agency after 19.00 hrs. on all days will be deemed to have been placed at 8.00 hrs. of the next day. All loading of goods at the plant location will be responsibility of IRCTC. For loading of packaged drinking water cartons, IRCTC would take 4 hours from the time the truck reports at the Plant.

The Agency shall collect from IRCTC all relevant and applicable taxes and/or other documents at the time of dispatch of material from the plant. Such documents shall be carried by the Agency entirely at its own risk and responsibility and may be shown by the Agency to the tax authorities en route, if called upon to do so. Any breach of these conditions including the non-compliance of GST laws, as in force shall be the sole responsibility of the Agency. In case any document viz. the Agency loses his copy of IRCTC's invoice, IRCTC shall recover the amount of duties so paid by deducting the same from the Agency's bills.

The Agency will stack cartons in such a way so as to ensure that damages to goods while in the truck are minimized.

#### 5. Trans-shipment

5.1. The Agency shall in normal situations carry all goods without transshipment en-route. If transshipment becomes unavoidable to avoid damage / pilferage and delay in delivery, the Agency shall inform IRCTC prior to transshipment and obtain permission for the same and if this is not possible, immediately thereafter. In any case, Agency shall undertake transshipment at his own cost and risk. Transshipment of goods carried out without compelling reasons to do so or for

reasons not satisfactory to IRCTC or without information to IRCTC shall be viewed seriously and may make the contract liable for termination with immediate effect.

5.2 In case of exigencies, the agency shall pick up Rail Neer Packaged Drinking water from other Rail Neer Plants of IRCTC and supply the same to the stations within the allocated Block. IRCTC shall pay for the freight at the accepted rate for that station duly compensating for additional/lesser distance from the aforesaid Plant(s) to the respective stations. In case of failure, IRCTC shall make alternative arrangements at the risk/cost of the agency.

### 6. Transit Risk

All goods shall be carried at the Agency's risk and not at IRCTC's risk and the Agency shall be fully responsible for the safety and good condition of the goods from the time of collection from the consignor until actual delivery of the same is made to the licensees at the stations. The Agency shall be liable for all losses and damage due to theft, pilferage, adulteration, fire, road accidents, damage to cartons, shortages, confiscation by competent authorities and for all other risks while the goods are en-route, including losses arising out of the strikes, lock-outs, civil commotion and late delivery. For the damaged cartons, if agency demands the raw material for repacking i.e. cartons, tapes etc., the same can be provided by IRCTC on payment basis.

It shall be the duty of the Agency to obtain necessary documents from IRCTC before lifting the consignment as required under the GST law. The Agency shall be responsible for the transit or otherwise of the goods/material. Also it shall be the responsibility of the Agency to arrange safe delivery of the consignment at the stations. Any loss, damage or shortage occurred shall be payable to the IRCTC by the Agency.

The Agency shall not load or carry more than the capacity permitted under the applicable rules of the States (s) or central Government. Any cost or penalties imposed for overloading shall be borne by Agency themselves.

#### 7. Delivery

The Agency shall deliver the consigned goods / materials at the designated destination station to the Licensees / Departmental units within the period as allowed by IRCTC from time to time.

The Agency is required to obtain a clean acknowledgement of receipt of material from the Licensees / Departmental units for the full quantity supplied on the Tax Invoice / Delivery Challan.

#### 8. Lost Consignment:

If the material taken by the Agency is lost en-route, full value of the consignment including other incidental charges will be recovered from the Agency.

#### 9. Lien over Goods

The Agency shall have no lien, whether general or special, over the goods entrusted by IRCTC for supply at the stations in respect of any amount due to the Agency for the carriage & providing CFA services.

### **10. Damages / Shortages**

If any packages of material were short found or declared in damaged condition by the Agency, the amount of loss or damage, as assessed by IRCTC, would be deductible from the Bills of the Agency. However, based upon report of IRCTC representative(s) in field, reimbursement of damaged stock can be considered up to 0.1% of stock dispatched from plant.

#### 11. Insurance

The Agency is advised that they must take an adequate insurance policy in order to cover themselves against any loss or damage to goods till it is in their possession. The tenure of the policy must be the same as the tenure of the contract.

### Section 4 c - Special Conditions of contract for CFA part

#### 1. Provision of space, facilities and labour

- 1.1 The Agency will be appointed for given Divisions/ Blocks and connected with Rail Neer plant, Bilaspur (CG). The agency will look after the transportation and distribution of Rail Neer in the appointed Division/ Block.
- 1.2 If the Agency fails to provide transportation or CFA services towards uninterrupted supply of Rail Neer, IRCTC reserves the right to provide transportation cum CFA service from any agency for ensuring uninterrupted supply of Rail Neer. Any additional cost incurred by IRCTC on this account shall be recovered from the security deposit/ amount of monthly bill for CFA & Transportation charges.
- 1.3 The agency should have office and warehouse space in given Division/Block Para 6.3 of section 4a along with all communication facilities i.e. telephone, fax, computer, internet connection etc. IRCTC shall not provide any warehousing space facilities of labour to the agency. All arrangement of space facilities or labour shall be entirely the responsibility of the agency.
- 1.4 All space, facilities and labour provided must be in line with industry norms.
- 1.5 The agency shall provide adequate labour force for timely supply of Rail Neer to licensee and departmental units at the stations and supply to mobile units well in time at the stations.
- 1.6 Unloading of trucks at the agency's godown if kept at a particular station and loading of goods from the trucks for the supply at stations shall be the sole responsibility of the agency. The agency shall provide adequate staff to supervise loading / unloading operations, carrying out proper stacking which should be maximum of 6 cartons one on top of other and staff for maintaining office for preparing dispatch challans, records and preparation of reports, etc.
- 1.7 Loading of goods in agency's truck at the plant shall be the responsibility of IRCTC.
- 1.8 The staff should be adequate in number, as per the job volume requirement and operating timings.
- 1.9 Please note that trucks arriving at the plant location after 19.00 hrs. on all days will be deemed to have been placed at 8.00 hrs. of the next day.

### 2. Stock Control

- 2.1 The Agency must maintain a copy of the stock transfer notes received from IRCTC.
- 2.2 Stock received from IRCTC must be immediately accounted for in the stock register either manually or on computer, so that the same can be seen by authorized person of IRCTC.
- 2.3 All documents received along with consignment should be checked properly. These documents should be preserved safely by the agency.
- 2.4 A Goods/Stock arrival register must be maintained to document the time of arrival of goods.

2.5 All relevant documents that are maintained by the agency are subject to review by IRCTC personnel.

### 3. Inspection of Goods and Godowns / Depots

- 3.1 The agency must record the extent of damage of the goods that are transported by them. The same should be immediately entered in the records maintained in the computer.
- 3.2 The extent of the damage must be communicated to the IRCTC office immediately.
- 3.3 IRCTC shall inspect the Godowns/ Depots maintained by the agency and take inventory on monthly basis. In case, any shortages are noticed in the stock of Rail Neer Packaged Drinking Water in the godown as against the periodical sales / stock statements submitted to IRCTC, the agency shall remit the cost of actual applicable value of such shortages as advised by IRCTC. In case of failure in remitting the same, IRCTC shall deduct the same from the payables on submission of monthly bills in the next month.

#### 4. Storage Norms

- 4.1 Not more than 6 cartons are to be stored one on top of each other in godown and in trucks.
- 4.2 To ensure increase storability, restacking must be conducted once in 2 months. While restacking cartons at the top must be shifted to the bottom and those in the centre must be shifted to the sides.
- 4.3 All goods shall be stored and processed in a manner that shall permit inspection by representatives of IRCTC, or any authorized third party at any time during operating hours.
- 4.4 Goods shall be removed from storage in the warehouse facilities on a FMFO (First Manufactured First Out) basis unless otherwise specified by IRCTC.

#### 5. Housekeeping Norms

- 5.1 The warehouse condition must be in accordance with industry standards at all points of time. Pest control must be done once in every 15 days.
- 5.2 The warehouse must be covered and have sufficient ventilation. The roof must be checked periodically and all leaks must be plugged and plastered.
- 5.3 The agency must maintain fire protection equipment in line with industry norms.

#### 6. Basis of supply by the Agency

6.1 The agency should supply Rail Neer to the licensee and departmental units at the stations as per quota provided and to other Govt. organization units as per the instructions of IRCTC from time to time.

### 7. Dispatch

- 7.1 The agency should dispatch Rail Neer as per the station wise daily quotas provided by IRCTC by arranging the trucks accordingly.
- 7.2 For all deliveries of "Rail Neer" supplies, the agency shall
  - (a) Organize and manage the loading of goods at the Ageny's warehouse.
  - (b) Manage the delivery of goods to all the end retail points of the stations. The end retail points would include:
    - i. Godown / Store / Base kitchens of the consignee
    - ii. Each retail outlet of the consignee at the station
    - iii. Pantry Cars of Mail/Express trains and mini pantry of coaches (in case of Rajdhani, Shatabdi and Duranto Trains).
- 7.3 For all supplies to end retailers, the agency shall maintain an acknowledgement copy of the goods received notes received from retailers as proof of delivery.
- 7.4 The agency may have to arrange emergency supplies to stations in the state that it normally does not service at the same agreed/contracted price.
- 7.5 For outstation dispatches, the agency shall arrange his own manpower for the supplies to licensee units, departmental units and mobile units at the stations.

#### 8. Invoicing to Retailers

- 8.1 The agency is requested to issue GST invoices/delivery challans cum stock transfer challans to the catering units through hand held billing machines at its own cost to simplify the process. The serially numbered manual invoice books issued by IRCTC will be discontinued as and when the invoices are issued through hand held billing machines.
- 8.2 While invoicing at a retail point the agency will provide three copies-original for recipient, duplicate for transporter & triplicate for IRCTC record purpose. The original copy will be given to the retail point. The agency must ensure that the relevant person at each retail point signs and stamps duplicate & triplicate copy of the invoice. These signed and stamped copies of the invoices will have to be maintained by the agency.
- 8.3 The agency shall submit the signed and stamped copies of the invoices to IRCTC periodically. At the end of month all sales @ Rs. 120/- and 126/- will be reconciled by IRCTC and cross check with advance deposit for the value of goods lifted and sold to licensee at various stations.
- 8.4 During the duration of the contract the agency has to supply Rail Neer to the end retailers as per the quotas fixed by IRCTC, in case any problem, assistance of the local IRCTC representative may be taken and the same may be informed to the nodal officer nominated by IRCTC.
- 8.5 The appointed agency should not have agency of other brand of Packaged Drinking Water and should not keep any other brand of Packaged Drinking Water in his godown. In case the Agency or his staff/agent is found involved in supplying/storing other brand of PDW, a penalty of Rs. 50, 000/- in 1<sup>st</sup> instance, Rs.1, 00,000/- in 2<sup>nd</sup> instance and Rs. 1,

50,000/- in 3<sup>rd</sup> instance will be imposed. In case of repeated offence, termination proceedings will be followed.

- 8.6 Normally a tenderer may not apply for a block in which it is already giving CFA / Distribution service for any other brand of Packaged Drinking Water. Else such tenderer will have to submit an undertaking to this effect before award of CFA work by IRCTC.
- 9. Payment Mechanism and Banking
  - 9.1 The agency shall deposit advance amount to IRCTC for the value of goods (RN PDW) to be lifted at plant for dispatch. The agency shall submit the monthly bills to IRCTC claiming CFA charges and transportation along with the station wise, unit wise, licensee wise sales details duly certified by 5<sup>th</sup> of the following month. The CFA shall provide details of daily sales to IRCTC. The dispatch, cash deposits and sales shall be reconciled at the end of the month.
  - 9.2 The agency will be responsible for collection of sale proceeds at the rate of Rs.120/- (up to 75 km) or Rs.126/- (more than 75 km) per carton from the units wherein Rail Neer is supplied on cash basis sales as detailed in the scope of work of the agency.
  - 9.3 In case of stock Transfer to IRCTC units managed departmentally or through licensee for which sale proceed is not required to be collected by the Agency, the agency is required to obtain stock transfer challan duly certified by the licensee, IRCTC and the agency certifying the quantity of stock transferred. In the next dispatch, the agency is not required to pay the advance amount of Rail Neer value to the Plant to that effect of quantity of Rail Neer supplied to the catering units under stock transfer (stock transfer challan to be produced to the Plant) for which sales proceeds was not collected. However, final reconciliation shall be carried out as indicated at 9.1.
  - 9.4 The Agency shall coordinate with Bilaspur Plant for any additional requirement of "Rail Neer' and should also inform the detailed status of collections made against sales of "Rail Neer".

#### 10. Payment of GST

- 10.1 As per GST Act for companies with turnover in excess of Rs.500 crore, IRN (Invoice Reference Number) to be generated on GST Portal within twenty four hours of generation of invoice.
- 10.2 The agency should provide the details of sales report as per the format to be communicated on daily basis to Rail Neer Plant/Bilaspur. The details submitted should be complete with all requisite data viz.- buyer legal name, date of transaction, buyer GSTIN, buyer POS, buyer address, buyer location, buyer state, quantity (in bottles), unit price, taxable value, GST rate, total invoice value etc.
- 10.3 The agency is required to provide the consolidated final sales report for the month to Rail Neer so as to enable to remit the GST.
- 10.4 The agency sales report shall match with hand held billing server. In case of any deviation, the agency shall be responsible.

#### 11. Lien Over Goods

The agency shall have no lien, whether general or special, over the goods entrusted to the agency by IRCTC for storage in respect of any amount due to the agency for the storage of and or charges and expenses incurred by the agency in connection with storage or transportation of the goods or on account of any claims made by the agency on IRCTC.

### **12.** Licenses and Permits

- 12.1 The agency shall have all the necessary licenses and formalities such as the possession of a license under the Shops and Establishments Act, Prevention of Food Adulteration / Essential Commodities Act, FSSAI Act etc to carry out all the activities mentioned in the scope of work.
- 12.2 The agency must also ensure compliance to all statutory requirements under various labour laws such as Motor Transport Workers Act, Minimum Wages Act, Child Labour Prohibition & Regulation Act etc.

#### **13. Safety Regulations and Insurance**

- 13.1 The agency shall abide by all safety precautions and other rules and regulations, prescribed under the State and Central Legislations. Any obligations arising out of such legislation shall be the sole responsibility of the agency.
- 13.2 The agency are advised that they must take an adequate insurance policy in order to cover him against any loss or damage to the goods while in stock and during transportation.

#### 14. Loss / Damage of Goods

- 14.1 The agency shall bear the cost of any loss/damage of goods that arises:-
  - (a) While goods are being unloaded from the truck at the agency location/station.
  - (b) While goods are in storage at the agency location.
  - (c) While goods are being loaded at the agency location for supply to the station.
  - (d) While goods are being transported by the agency to stations.
- 14.2 The agency shall have to bear the cost of any loss / damage of goods that arises after the same is handed over to the agency at the plant.

#### **15. Inspection of Warehouse**

IRCTC reserves the right to inspect the Warehouse Facilities and the warehouse sites of the agency at any time to assure compliance with this Agreement. The agency shall ensure proper operation and maintenance of the Warehouse Facilities.

**16**. Before signing of contract agreement, the successful bidder shall submit the proof of having godowns as per the minimum warehouse facilities required given in item no.6.3 of Section-4a, Special Conditions of Contract.

### Section 4 d – Special Condition of Contract for Compensation

The mode of compensation applicable to agency will vary according to the services provided and shall be as documented in this section.

#### **1. Billing and Payment to Agency providing transportation and CFA services.**

- 1.1 The agency shall raise **separate bill** for Transportation and CFA services (as both the services involve separate rate and mechanism of payment of GST) showing:
- (a) The numbers of cartons supplied to departmental units.
- (b) The numbers of cartons supplied to licensee units for which payments have been received.
- (c) The details of GST paid on behalf of IRCTC.
- 1.2 Each bill must contain the following:
  - (a) Print outs / Signed copies of all invoices delivered to retailers.
  - (b) Print outs / Signed copies of all goods received notes from the retailers.
  - (c) Print outs / Copies of all stock transfer notes received from IRCTC.
  - (d) Proof of GST paid for the goods sold.
  - (e) FSSAI number as per the guidelines.
- 1.3 The agency's compensation for Transportation shall be based on the number of cartons and the distance from the Plant to the respective stations where Rail Neer is supplied. CFA services shall be based on number of cartons supplied to the Catering units at stations (Cash basis sales and non-cash basis sales). The per carton CFA rate quoted must include all the costs incurred by the agency while providing the CFA services as desired by IRCTC. The agency shall also be reimbursed for the GST paid by him (for goods sold) on an actual basis.

For Non-cash basis sales (Stock Transfer), the agency task has completed when the duly acknowledged GRN is provided to IRCTC. For Cash basis sales, as the Agency shall pay in advance, the task is completed when details print outs/signed copies of retail-cum-tax invoice along with proof of GST paid for the goods sold are received by IRCTC.

- 1.4 The per carton CFA rate shall include all the relevant expenses (such as rent, insurance, collection of cash from licensee and depositing the same in IRCTC account in designated locations, loading and unloading expenses, salaries, local secondary transportation etc.) that the agency expects to incur while supplying IRCTC goods.
- 1.5 The agency compensation towards Transportation and CFA services shall be calculated based on the nos. of cartons delivered to the catering units at stations on Non-Cash basis sales. This would be calculated as:

Agency monthly compensation for CFA Services = (per carton Transportation rate + 87.50% of per carton CFA rate) × number of cartons where sales proceeds are not collected by the agency for which GRN/ acknowledgement on delivery challan / tax invoice has been received.

#### (b) Rail Neer stock to be delivered on Cash basis sales:

The agency compensation towards Transportation and CFA services shall be calculated based on the nos. of cartons delivered to the catering units at stations on Cash basis .This would be calculated as:

(per carton Transportation rate + per carton CFA rate)  $\times$  Number of cartons where sales proceeds are collected and remitted by the agency.

The catering units (Static / Mobile) earmarked for sales on cash basis and non-cash basis are detailed at Clauses 2 & 3 in Section-1 Notice inviting E- Limited Tender.

- 1.6 The distribution pattern among above units may undergo change during the currency of the contract. Over and above this the agency will also be reimbursed for all GST incurred by him on behalf of IRCTC.
- 1.7 IRCTC reserves the right to allocate quantities / areas among more than one bidder on account of credentials, technical capability, past performance or any other evaluation criteria in order to maintain uninterrupted Rail Neer supplies. The decision of IRCTC in this regard shall be final and binding upon the bidders and their quoted rates shall remain firm irrespective of the quantities / areas allocated.
- 1.8 IRCTC does not guarantee any minimum sale to the Agency. IRCTC also reserves the right to stop giving supply of Rail Neer to any station / block or reduce its work area to any extent during the currency of this contract without assigning any reasons.
- 1.9 Per carton rate of transportation & CFA for any other capacity bottles will be same as per carton rate of 1000 ml bottle (12 nos.) provided weight per carton is within 10% limit, otherwise payment will be made on weight pro-rata basis.

### Section 5 – Scope of Work

### **1.0** Scope of Work for Agency

The scope under the present tender covers two streams of works, namely:

- Provision of Transportation services
- Provision of CFA services

The Transport and CFA service is to be provided by an agency in the given division / block fed by Bilaspur Plant.

List of stations in a division / block in which Transportation & CFA services are to be provided is given in the clause no. 6 of Section-4 a–Special Conditions of Contract for General Part. (This list of station is subject to modification at any time.)

The agency shall provide services to all the stations in the appointed block as identified by IRCTC. The list of stations to be serviced by Bilaspur plant is detailed in table of para 6.3 of section 4a.

Apart from the listed stations, the Agency would also be required to service other stations as desired by IRCTC within the Block / Division at the same agreed contracted price.

The contractor should be registered with Labour Board. The services provided will be in accordance with all applicable local, state, and central laws and regulations, the same shall have to be complied by the CFA

Please note that these volumes are merely indicative based on available sales data and market research. These volumes are subject to significant variations depending upon the season.

Briefly, Agency has to perform the following services:

- (a) Warehousing facility
- (b) Invoicing
- (c) Dispatching
- (d) Reporting
- (e) Taxes

The details of each of the services are provided in the following sections.

#### 2.0 Supply as per quotas / indicative demand

- 2.1 The agency will be advised, the station wise and unit wise/Licensee wise supply quota of Rail Neer for all the stations which have been identified by IRCTC. The customers for the agency could be:-
  - (a) Licensees and Departmental static units at the stations
  - (b) Licensees and Departmental mobile trains, picking up water at the stations
  - (c) Any other Govt. office/Non Railway Catering units in that area.

#### **3** Receipt and Warehousing of Goods

The Agency will have to perform the following activities as part of receipt and storage of goods.

### 3.1 Supplies as per indicative demand / quota

The quota will be advised periodically & accordingly supply shall be made at stations/units/ trains by the agency.

#### **3.2** Unloading of goods

It is the outlook of the Agency to organize and manage the unloading of goods, if need be in his godown for further delivery to the licensee/departmental units at the stations.

### **3.3** Storage of goods

- 3.3.1 The Agency shall be responsible for the storage of the goods, handling of goods in the warehouse, stacking of cartons in an acceptable manner based on good judgment and customary warehouse storage practice.
- 3.3.2 The Agency is required to store the goods received in a clean environment and in a manner that ensures protection from theft, injury or other damage due to moisture, improper temperature control, improper or unusual location or injurious contact. The stacking of cartons should be maximum of 6 cartons one on top of the other.

#### 4. Invoicing and GST

- 4.1 The Agency will have to raise the invoices and collect sale proceeds on behalf of IRCTC as detailed in clause 8 and 9 of section 4c.
- 4.1.2 IRCTC shall provide hand held machines/ printed bill books. The Agency shall prepare all invoices in the format that is prescribed by IRCTC and ensure the delivery of the same to customer across stations during the time of delivery of goods and obtain a clean acknowledgement from the customers.
- 4.1.3 All invoices will be issued on behalf of IRCTC.
- 4.1.4 The agency shall raise the invoices to IRCTC as per the GST rules. On the basis of such raised invoices, IRCTC shall pay GST for the goods sold. The Agency will have to maintain the Sales Register, Stock records, cash book, bank book, details of payment transferred to IRCTC and other records for the purposes of GST and MIS purposes.
- 4.1.5 The GST department issues E-Way bill for purpose of transfer of material into the state. This is a very important document. The Agency will have to maintain proper records of the same, as it has to be reconciled with the GST department at the time of assessment.
- 4.1.6 The agency shall ensure utmost precautions while raising invoice to licensees. The agency shall ensure incorporation of accurate information such as licensee name, GST number and other details in the invoices issued to licensees. In case of any query by any regulatory authority at a later date regarding wrong invoicing to licensees or otherwise resulting in incurring of costs/ expenditure by IRCTC, such costs/ expenditure shall be borne by the Agency.

### 5. Dispatch

5.1 (a) It shall be the responsibility of the Agency to ensure consistent supply of packaged drinking water to all units at the stations. The Agency shall ensure that the customer is in receipt of goods as desired by IRCTC and resolve any issues arising there from.

(b)After the material is loaded from the plants and handed over to the agency, then it will be the responsibility of the Agency to make sure that it reaches the particular station in time and timely supply is given to the licensees & departmental units at the stations and mobile units should get the supply well in time i.e. at least half an hour before departure.

### 6. Liaison with IRCTC officials

- (a) The Agency will have to keep a close coordination with Station Officer/other Nodal officer specified by IRCTC in case of any problem.
- 6.1 For supplies the Agency may, at his own discretion and expenses, decide to :
  - (a) Open a branch or appoint a local agent to facilitate supply of Rail Neer, liaison with IRCTC/Railway authorities, etc.
  - (b) Supply to Departmental units and getting acknowledgement on invoice.
  - (c) Appoint a local agent to take the risk of defaults by licensee.
- 6.2 The Agency shall communicate all such appointments to IRCTC well within time.

#### 7 Reporting: Flow of Information and Reports:

- 7.1 The flow of information will be as per requirement of IRCTC (Daily, Weekly, Monthly, Quarterly etc.). IRCTC has already implemented computerized billing system along with E-executive MIS reporting system.
- 7.2 One user from the successful agency will be given access to the Hand Held Billing server. The agency shall download and authorize the documents and then submit the same to IRCTC/Rail Neer, Bilaspur.
- (a) Stock transfer report detailing the stock received from IRCTC's Plant.
- (b) Inventory report detailing inventory levels (i.e. opening stock / quantity received / quantity sold / closing stock etc.)
- (c) Reconciliation report showing the reconciliation of inbound and outbound shipments and highlighting differences.
- (d) Damages report detailing the number of damaged cartons received from the transporter.
- (e) Dispatch report detailing goods dispatched to various retailers across stations and goods received notes received from the retailers.
- (f) Details of payments collected and remitted to IRCTC with proof thereof.
- (g) Damage report detailing the number of cartons / bottles damaged, while the goods are in Agency's possession.
- (h) Day to day invoice wise data of sales and stock transfer of Rail Neer cartons.

The format of each report shall be provided to the Agency by IRCTC. During operations IRCTC may require by the Agency to provide with other reports not documented above.

### 8 Other Services

In addition to the services mentioned above the Agency will need to provide the following services also:

- (a) The Agency shall provide round the clock security to provide security for our goods and also to ensure disciplined working.
- (b) The Agency shall have computer along with software with access to the internet.
- (c) The Agency shall have at least one telephone, a fax machine, a computer and a printer as well as provide for stationary and any other office material required for office operations.

### Section-6

### **Distribution Network Details**

IRCTC plans to set up a Distribution Network to service the packaged drinking water requirements of various stations.

In order to supply packaged drinking water "Rail Neer" to these stations IRCTC will appoint an Agency who will look after the transportation from plant and supply Rail Neer to the Licensee & Departmental units at stations with in the block identified by IRCTC.

The distribution and transportation of materials to all stations with in the Block will be responsibility of Agency only.

Thus the distribution of packaged drinking water will work as follows:-

- Loading of material in the trucks arranged by the Agency at the plant will be the responsibility of IRCTC.
- However any unloading, loading and supply of goods from the time it is handed over to the Agency shall be the responsibility of the Agency.

The following document details the components of the proposed distribution network for "Rail Neer"

a. Key players in the distribution network

The key players in the distribution network include:

- 1. IRCTC (plant at Bilaspur)
- 2. The Appointed Agency who will take care of the transportation of Rail Neer from plant and supply the material to the end user i.e. Licensee & Departmental units at the stations including Mobile units, identified by IRCTC.

#### b. Locations to be serviced

The distribution network includes all catering units at stations / non-Railway catering units of IRCTC in the following Division /Blocks are to be serviced:-

Block-A consisting of Bilaspur Division (Bilaspur, Champa, Korba, Raigarh & Anuppur stations) of India Railways.

Block-B consisting of Raipur Division (Raipur, Durg ,Bhilai, Bhatapara & Tilda stations ) and Nagpur Division (Rajnandgaon station) of Indian Railways.

Block-C consisting of Chakradharpur Division (Jharsuguda & Rourkela stations), Sambalpur Division (Titlagarh & Sambalpur stations) and Khurda Division (Bhubaneswar, Puri, Cuttack & Khurda Road stations) of Indian Railways.

(List of stations in the above Division / Block is subject to Modifications at any time)

#### Stations:

An initial set of high demand stations across 3 (three) blocks have been identified. However, over a span of time the number of stations within a Block / Division to be serviced may increase / decrease.

Above quantities are indicative. Actual supply may vary depending upon demand.

### c. Demand

The total demand of packaged drinking water arises from:

- Static Units Units at the platforms
  - 1. Stalls
  - 2. Trolleys
  - 3. Refreshment Rooms, Café and Restaurants/ Jan Ahaar.
- Mobile Units Trains
  - 1. Rajdhani
  - 2. Shatabdi
  - 3. Duronto
  - 4. Mail and Express Trains
- Non Railway catering units of IRCTC.

Thus

Total demand for packaged drinking water at a station =

Demand for packaged drinking water at the static units + Demand for packaged drinking water at mobile units (trains), which stock water from the station for their journey

- + Demand of non-Railway catering units of IRCTC.
- The demand varies significantly across seasons
- 1. Consumption is higher in summer. It can be as high as 2 to 3 times the consumption in winter.
- 2. Consumption is higher during peak traffic seasons, like holidays or festivals.
- 3. Rail Neer will be supplied in the following priority order:
  - a) Rajdhani / Shatabdi / Duronto Exp. Trains
  - b) Static units of Bilaspur area
  - c) NRC units under IRCTC & Mail / Express trains
  - d) Stations mandatory for sale of Rail Neer
  - e) Other stations for sale of Rail Neer.

#### **Calculation of distance ex. Plant to stations:**

The distance in kilometers Ex. Plant to the stations for the calculation purpose will be the distance as mentioned on the shortest route in Google maps / mapmyindia.com. If the distance is not available in this, then the shortest distance between the Railway station Bilaspur and railway station of that city as given in Railway Time Table will be considered for the calculation of rate the services of a carton.

#### d. Customers

The customers for IRCTC are:-

- Static Unit Licensees Licensees who operate stalls, trolleys and refreshment rooms at various stations
- Mobile Licensees Units Licensees who operate various trains.
- Railways Departmental catering units which operates some stations are well as trains.
- NRC units managed by IRCTC

Thus delivery points at a particular station would depend upon the number of customers at the station, in other words

- Number of licensees and licensee stalls
- Number of trains which pick up stock packaged drinking water from the stations
- Presence of Railway catering at the station.
- NRC units in the city

### e. Distribution Network

The responsibility of the appointed Agency is to take Rail Neer stock from Bilaspur Plant, transport it to various stations in the Blocks as shown in the Block wise list along with the approximate quantity to be supplied as mentioned.

The supply quantity varies significantly with season, with peak volumes during summer months / festival seasons.

### <u>Section 7 – Form # 1</u>

#### E- LIMITED TENDER No. IRCTC/RNP/BILASPUR/LOGISTICS/2022 dated 17.05.2022 Date:-

Bidder's Name:-Bidder's Address:-Telephone No.:-Fax No.:-E-Mail:-(Please insert the bidder details above)

To, GGM/SCZ, IRCTC Ltd, 9-1-129/1/102, 1st Floor,Oxford Plaza, Sarojini Devi Road, Secunderabad-500003

Dear Sir,

We hereby propose to apply for Agency for transportation and CFA services for the Blocks-A, B& C.

We have understood the instructions and the terms and conditions mentioned in the Bidding Documents furnished by you and have thoroughly examined the detailed scope of work laid down by you (which has been detailed in section 5 & 6) and are fully aware of the nature and scope of services required. We understand that in brief the scope of work for us is as follows:-

Outline scope of work for Agency (transportation and CFA services) for delivery of "Rail Neer" from Bilaspur Plant to various stations / locations within Blocks as advised by IRCTC.

- (a) Placement of trucks at the plant location
- (b) Checks during loading (actual loading at the plant location will be the responsibility of IRCTC)
- (c) Delivery at various stations/locations within Block.
- (d) Dispatch Status Reporting
- (e) Order Booking
- (f) Warehousing facilities.
- (g) Invoicing including GST work required on behalf of IRCTC.
- (h) Dispatching
- (i) Reporting.

We understand that the aforementioned activities are only an outline of the scope of work for CFA's and that the complete scope of work is applicable as per details provided in section 5 & 6 of the bidding documents

- 1. We hereby confirm our acceptance and compliance to the provisions contained in the Bidding Documents. We declare that the services will be rendered strictly in accordance with the requirements.
- 2. We agree to abide by this bid, which, in accordance with ITB Clause 9 (Documents comprising the bid) consists of this letter, for a period of 30 days from the date fixed for submission of bids as stipulated in the Bidding Documents, and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period.

- 3. If our bid is accepted, we undertake to provide security deposit in form of demand draft / NEFT /RTGS to IRCTC, for the amounts, and within the times specified in the Bidding Documents.
- 4. We undertake, if our bid is accepted, to commence work within the respective times stated in the Bidding Documents.
- 5. Until the formal final Contract is prepared and executed between us, this bid, together with your written acceptance of the bid and your notification of award, shall constitute a binding contract between us. We understand that you are not bound to accept the lowest or any bid you may receive.
- 6. I/We agree to keep our offer valid for 30 days from the date of opening of the bid; and shall be bound by a communication of acceptance within that time to commence work accordance with the tender, notwithstanding that a formal contract may be signed at a later date.

Date:....

Signature

Place:....

Designation.....

Seal.....

Name:....

### <u>Section 7 – Form # 2</u> Price Schedule (Financial Bid)

Price bid for selection of agencies for transportation and CFA services for "Rail Neer"

### E- LIMITED TENDER No. IRCTC/RNP/BILASPUR/LOGISTICS/2022 dated 17.05.2022

Date:-Bidder's Name:-Bidder'sAddress:-

.....

Telephone No.:-Fax No.:-E-Mail:-(Please insert the bidder details above)

### To, GGM/SCZ, IRCTC Ltd, 9-1-129/1/102,1st Floor, Oxford Plaza, Sarojini Devi Road, Secunderabad-500003

Dear Sir,

We hereby propose to apply for Agency for transportation and CFA services for the Blocks- A, B & C. We have understood the instructions and the terms and conditions mentioned in the Bidding Documents furnished by you and have thoroughly examined the detailed scope of work laid down by you (which has been detailed in section 5 & 6) and are fully aware of the nature and scope of services required. We hereby confirm our acceptance and compliance to the provisions contained in the Bidding Documents. We declare that the services will be rendered strictly in accordance with the requirements.

We declare that the following are, our prices in Indian Rupees for the entire scope of services detailed in bidding documents for the following Blocks:-

### Rate quotation for provision of CFA & Transportation services in the under mentioned Divisions / Blocks:

		Per carton CFA rates in Rs. (without GST) for all stations in the Blocks				
Block No.	Divisions					
		In figures (Rs.)	In words (Rs.)			
Α	<b>Bilaspur Division of SECR</b>					
D	<b>Raipur &amp; Nagpur Divisions</b>					
В	of SECR					
	Chakradharpur Division of					
С	SER, Sambalpur Division of					
C	ECoR & Khurda Division of					
	ECoR					

### • Rates to be quoted in Excel format only.

- The successful bidder (s) will be determined for each block separately on the basis of lowest quote submitted by the bidders for each block. The contract will be awarded either for one block or more than one block to the bidder(s) who quotes the lowest rate.
- Taxes as applicable under GST will be paid extra.

# NOTE:

Date:....

Place:....

- 1. (a) The agency will be paid transportation rate @ Rs.2.76/- per carton for destinations upto 50 KM from Rail Neer plant Bilaspur. (b) For destinations more than 50 KM and up to 150 KM, Transportation charges paid is @Rs.2.76/- per carton plus Transportation charges @ Rs.0.04/- per carton per KM for additional distance beyond 50 KM and up to 150 KM from Rail Neer plant, Bilaspur (c) For destinations more than 150 KM, Transportation charges will be paid @ Rs.0.04/- per carton per KM from Rail Neer plant Bilaspur. Distance to a particular station shall be calculated on basis of shortest route given in Google map/mapmyindia.com. Transportation charges will be paid for the distance from the Rail Neer Plant to the respective stations where Rail Neer PDW is sold as per the above rates and not on the basis of dispatch to a particular station.
- 2. Whenever any new Rail Neer Plants becomes operational, the allotted stations may undergo change. While doing so IRCTC will make attempts to redistribute stations among both agencies in the same cluster.
- 3. For any new station apart from given in the tender, the transportation rate would be as per Note 1 above.
- 4. Rate quoted by the bidder in the financial bid should be exclusive of GST. The GST will be charged over and above the quoted rate.
- 5. The tenderer will bear all other taxes (except GST) like municipality, state, national except those explicitly mentioned above. GST will be paid extra.
- 6. We agree to abide by this bid, which, in accordance with ITB Clause 9 (Documents comprising the bid) consists of this letter, the Bid Security, for a period of 30 days from the date fixed for submission of bids as stipulated in the Bidding Documents, and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period.
- 7. We declare that the above quoted charges are firm and shall not be subject to any variation except diesel price variation for the entire period of the contract.
- 8. We declare that prices / rates offered are valid for any extension to the contract.
- 9. If our bid is accepted, we undertake to provide a security deposit in form of DD/NEFT/RTGS for the amounts, and within the times specified in the Bidding Document.
- 10. We undertake, if our bid is accepted, to commence work within the respective times stated in the Bidding Document.
- 11. Until the formal final Contract is prepared and executed between us, this bid, together with your written acceptance of the bid and your notification of award, shall constitute a binding contract between us. We understand that you are not bound to accept the lowest or any bid you may receive.

Signature
Name:
Designation
Seal